



Korri Hall, CPA Principal and Co-Founder, The C&H Group

The C&H Group is a Boise, Idaho based intermediary firm serving privately held companies in the Intermountain West. C&H brokers both business buy and sell transactions, including mergers, acquisitions, joint ventures, inside transfers and divestitures, and offers transition consulting to better position a company for change of ownership. The businesses owned or acquired by clients have ranged in size from under \$1 million to \$120 million in gross revenues. In the past three years, C&H has provided business buy-sell advisory services to more than 25 clients across multiple industry segments, including professional services, business services, technology, consumer packaged goods, construction services, light manufacturing and distribution/wholesale.



Building Business Value is more than our tagline - it defines our business philosophy and mission. We founded the C&H Group in order to make a difference for our clients by helping them maximize the equity in their companies. We want to ensure that through appropriate succession planning, enhanced operating practices and carefully crafted and executed exit strategies, our clients obtain the best return on their investments.

Experience

Korri Hall has an extensive background in small and mid-size business consulting gained through more than 25 years in public accounting. As managing partner of Hall Hooper Cornell, CPA's, duties included direct client responsibility for over 250 business clients in a wide variety of industries, ranging from under \$1 million to over \$80 million in annual revenues. Hall has participated in the purchase and sale of businesses both personally and for her clients, ranging in size from approximately \$1 million to nearly \$10 million. Hall also has extensive experience in preparing business valuations, developing transition plans for family owned businesses, as well as assisting in long-range strategic planning that has included both acquisition for growth and divestiture of subsidiaries or divisions.

"Korri was critical in negotiating my purchase. Her expertise in due diligence and business sense added value throughout the entire process. She kept the ultimate goal in mind while resolving the challenges of the deal. I would recommend C&H to any group or individual going through a merger, buyout or similar process."

-VP Operations — \$100 Million Revenue Construction Management

Professional & Service Groups

Certified Public Accountant, Idaho 1981
Licensed Real Estate Broker, Idaho 2004
Member of the American Institute of Certified Public Accountants
Member of the Idaho Society of Certified Public Accountants
Board of Directors:

Capital Matrix, Inc., Immediate Past Chair
Neighborhood Housing Services of Idaho, Treasurer



Awards

Rotary Foundation, Paul Harris Fellow
Great Neighbor Award 1997, Boise Neighborhood Housing Services

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